Docket No. DE 21-030 Exhibit 19

BEFORE THE STATE OF NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION

DOCKET NO. DE 21-030

IN THE MATTER OF: UNITIL ENERGY SYSTEMS, INC.

REQUEST FOR CHANGE IN RATES

DIRECT TESTIMONY

OF

Richard T. Chagnon
Assistant Director of Electric
New Hampshire Department of Energy

November 23, 2021

Introduction

- 2 Q. Please state your full name?
- 3 A. My name is Richard T. Chagnon.
- 4 Q. By whom are you employed, and what is your business address?
- 5 A. I am employed by the New Hampshire Department of Energy (DOE) as an Assistant Director
- of Electric in the Regulatory Support Division. My business address is 21 S. Fruit Street,
- 7 Suite 10, Concord, NH 03301.
- 8 Q. Please summarize your education and professional work experience.
- 9 A. I started at the New Hampshire Public Utilities Commission (Commission) in May 2015 as a
- 10 Utility Analyst in the Electric Division. In June 2019, I was promoted to the position of
- 11 Assistant Director of the Electric Division. As a result of the creation of the Department of
- Energy on July 1, 2021, I currently have the same job responsibilities in this newly formed
- 13 agency.
- Before joining the Commission, I was employed at Public Service of New Hampshire
- 15 (PSNH) for over 36 years. My most recent position at PSNH was Division Manager of the
- Seacoast Northern Division for 4 years. In this position, I was responsible for account
- executives assigned to the largest commercial and industrial customers, community relations
- manager assigned to towns and community outreach programs, operations manager assigned
- 19 to six area work centers throughout the division, and associated staff and crews. My
- 20 responsibilities also included budgets, goals, employee safety, environmental, employee
- 21 relations, customers, and company policies and procedures.
- 22 Prior to my position as Division Manager, I held the position of Manager of Human
- Resources for 4 years. In this position, I was responsible for implementing company

- policies, employee training, employee discipline/promotion, employee compensation,
- 2 staffing, and internal investigations for over 1,400 employees in New Hampshire. I also
- 3 oversaw labor relations and labor contracts.
- 4 Prior to my position as Manager of Human Relations, I held the position of Manager of
- 5 Customer Systems & Training in the Customer Services Division for 3 years. In this
- 6 position, I was responsible for directing the requirements of the customer information system
- 7 (CIS) for billing customer accounts, CIS analysts, large power billing system, and the
- 8 customer call center and credit department training team. The other positions I held prior to
- 9 this were Account Executive, Conservation & Load Program Administrator, Credit &
- 10 Collections Analyst, Credit & Collections Supervisor, Meter Reading Supervisor, Meter
- 11 Reading Foreman, Line Worker and Meter Reader.
- 12 I received a Bachelor of Science Degree from Franklin Pierce College in Marketing.
- 13 Q. Have you previously testified before the Commission?
- 14 A. Yes. I have presented testimony in multiple dockets since 2015.
- 15 Q. What is the purpose of your testimony in this proceeding?
- 16 A. The purpose of my testimony is to provide DOE's recommendations for specific requests
- from Unitil Energy Systems, Inc. (Unitil or Company) regarding its Vegetation Management
- Program (VMP) as presented in the Company's petition for rate increase (distribution rates)
- in Docket No. DE 21-030.
- 20 Q. What are the components of Unitil's VMP?
- 21 A. Unitil's VMP is comprised of five components; 1) circuit pruning; 2) hazard tree mitigation;
- 3) mid-cycle review; 4) forestry reliability assessment; and 5) storm resiliency work.
- Q. What changes has the Company proposed for its VMP in this proceeding?

1	According to the testimony of Christopher J. Goulding and Daniel T. Nawazelski on Bates
2	page 084, "The VMP and REP [Reliability Enhancement Program] expense has been pro
3	formed to increase the test year expense by \$1,406,427 to adjust the total VMP and REP
4	expense recovery through base distribution rates to \$6,265,166. This amount equals the
5	revised amount of program costs that the Company filed for in the 2021 VMP in DE 20-183.
6	The increase of \$1,406,427 is due to an increase of \$416,927 in the 2021 budgeted amount
7	above the test year 2020 amount of \$5,848,239 and the removal of the \$989,500 credit
8	associated with the reimbursement from third party vendors who reimburse the Company for
9	a portion of the vegetation management that the Company performs."
10	Q. Does DOE support the Company's proposed adjustments to its VMP?
11	A. No, DOE does not support the removal of the \$989,500 credit associated with the
12	reimbursement from third party vendors (joint pole owners) who reimburse the Company for
13	a portion of the vegetation management that the Company performs.
14	Q. Please explain why DOE does not support this adjustment.
15	A. Currently, the Company's distribution base rates do not include vegetation management costs
16	billed annually to joint pole owners for reimbursement for the portion of the vegetation
17	management costs that are the responsibility of joint pole owners. Allowing the Company to
18	move \$989,500 of estimated annual reimbursement of vegetation management costs
19	currently being billed to joint pole owners into base rates simply shifts the risk of any
20	potential nonpayment of these costs to customers, instead of Unitil.
21	Q. Why does DOE believe this adjustment would shift the risk of any potential
22	nonpayment of costs owed from joint pole owners for vegetation management to

customers instead of Unitil?

1 A. Please refer to the testimony of Sara M. Sankowich on Bates pages 928 and 929. She states, 2 "The Company's request to recover vegetation management costs is not reduced for these 3 amounts because payment by the joint owners is not guaranteed nor always timely, and the 4 integrity of the VMP should not be dependent upon the occurrence of these payments." 5 "Any payment received from a joint pole owner will be credited to customers through the 6 EDC reconciliation." 7 DOE understands these statements to mean that any payments not received from a joint pole 8 owner for vegetation management costs billed to it will be borne by customers through base 9 rates. Another way the Company could have written this testimony with the same outcome 10 could have been, "Only payments received from a joint pole owner will be credited to customers through the EDC reconciliation." In fact, in the testimony of Christopher J. 11 12 Goulding and Daniel T. Nawazelski on Bates page 085, they state the following, "The 13 Company is proposing that any reimbursement received will be returned to customers via the 14 EDC." 15 Q. Has nonpayment of vegetation management costs from joint pole owners been an issue 16 for utilities? 17 A. Not in Unitil's service territory, however, both Eversource in Docket No. DE 19-057 and 18 Liberty in Docket No. DE 19-064 included testimony indicating they have experienced 19 nonpayment from a joint pole owner. 20 Q. Does DOE support the Company's proposal to continue annually reconciling the actual 21 REP and VMP expenses through the EDC? 22 A. Yes.

- Q. Do you have any other recommendation regarding payments from joint pole owners for
- 2 vegetation management?
- 3 A. Yes. DOE recommends that if a joint pole owner serves notice to Unitil informing the
- 4 Company that the joint pole owner plans to cease paying vegetation management costs billed
- to it in the future, that Unitil be required to notify the PUC and the DOE within 30 days of
- 6 receiving such notice.
- 7 Q. Are there any other VMP requests from Unitil in its filing that DOE would like to
- 8 address?

- 9 A. Yes. Please refer to the testimony of Sara M. Sankowich on Bates page 945. Ms. Sankowich
- states, "The Company is proposing to continue SRP efforts past the conclusion of the initial
- program in 2022. This next cycle of SRP work will be aimed at revisiting circuits done in the
- 12 first cycle, performing work on any sections that may have been added due to circuit
- reconfiguration or construction, and also extending SRP work out further on circuits where
- 14 appropriate."
- 15 Q. How does Unitil propose to fund the continuation of its SRP efforts?
- 16 A. On Bates page 947, Ms. Sankowich states, "Through estimation of the vendor costs for the
- past cycle, it was estimated that approximately 20% of the cost per mile of SRP would
- transfer to cycle pruning in 2023. Using the projected cost per mile in 2021 of \$38,981 per
- mile and the 34.65 miles planned in 2023, this calculates to approximately \$1,081,000 for
- SRP per year. The remaining \$384,690 is expected to be required to cover the increase in
- 21 cycle pruning and would be reallocated to this line item after the initial SRP cycle concludes
- 22 in 2022."
- 23 Q. Does DOE support the continuation of SRP efforts after 2022?

1	A.	No. DOE, and Commission Staff prior to July 1, 2021, has continued to support the current
2		ten-year SRP program since it was implemented as a pilot in 2012 and 2013, and then
3		transitioned to a full program in 2014. DOE believes at this time that the Company's desired
4		benefits of the SRP of improved reliability, improved customer service and satisfaction,
5		reduced safety risks, and avoided costs during storm events have been achieved. DOE points
6		out that the Company's reliability of its system has improved through this current ten-year
7		SRP program effort, as well as its REP program initiatives. This improvement has been
8		effectively established in the Storm Resiliency Program and Assessment Report provided by
9		Environmental Consultants in Exhibit SMS-3 beginning on Bates page 955 of the testimony
10		of Ms. Sankowich.
11	Q.	Does Unitil claim that storm performance and reliability could suffer if the SRP is not
12		continued?
13	A.	Yes. Unitil does make this claim. Ms. Sankowich on Bates pages 947 states, "Each year that
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13 14		Yes. Unitil does make this claim. Ms. Sankowich on Bates pages 947 states, "Each year that the SRP lines are not maintained and risk vegetation develops along the lines, the likelihood
13 14 15		Yes. Unitil does make this claim. Ms. Sankowich on Bates pages 947 states, "Each year that the SRP lines are not maintained and risk vegetation develops along the lines, the likelihood of tree related vegetation damage occurrence on the SRP portion of lines increases."
13 14 15 16	Q.	Yes. Unitil does make this claim. Ms. Sankowich on Bates pages 947 states, "Each year that the SRP lines are not maintained and risk vegetation develops along the lines, the likelihood of tree related vegetation damage occurrence on the SRP portion of lines increases." Does Unitil maintain existing SRP lines through scheduled cycle maintenance pruning
13 14 15 16 17	Q.	Yes. Unitil does make this claim. Ms. Sankowich on Bates pages 947 states, "Each year that the SRP lines are not maintained and risk vegetation develops along the lines, the likelihood of tree related vegetation damage occurrence on the SRP portion of lines increases." Does Unitil maintain existing SRP lines through scheduled cycle maintenance pruning after the original ground-to-sky clearance has been achieved?
13 14 15 16 17 18	Q.	Yes. Unitil does make this claim. Ms. Sankowich on Bates pages 947 states, "Each year that the SRP lines are not maintained and risk vegetation develops along the lines, the likelihood of tree related vegetation damage occurrence on the SRP portion of lines increases." Does Unitil maintain existing SRP lines through scheduled cycle maintenance pruning after the original ground-to-sky clearance has been achieved? Yes, it does. Please refer to the Company's data response to Energy 6-017 (Attachment
13 14 15 16 17 18	Q.	Yes. Unitil does make this claim. Ms. Sankowich on Bates pages 947 states, "Each year that the SRP lines are not maintained and risk vegetation develops along the lines, the likelihood of tree related vegetation damage occurrence on the SRP portion of lines increases." Does Unitil maintain existing SRP lines through scheduled cycle maintenance pruning after the original ground-to-sky clearance has been achieved? Yes, it does. Please refer to the Company's data response to Energy 6-017 (Attachment RTC-1) which states, "The Company's cycle pruning specifications indicate that if greater

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- for Proposal (RFP) process which include highlighting for previous SRP sections that must
- be cleared to these greater specifications during maintenance pruning."
- 3 Q. Has Unitil identified additional circuits or circuit segments in its proposed continuation
- **4 of SRP after 2022?**
- 5 A. No. Please refer to the Company's data response to Energy 6-020 (Attachment RTC-2)
- 6 which states, "The Company has not fully identified these areas/circuits."
- 7 Q. What is DOE's recommendation regarding Unitil's proposed continuation of SRP?
- 8 A. DOE recommends that the Company's budgeted amount of \$1,465,690 for SRP in base rates
- 9 continue only through December 31, 2022. DOE recommends that this budgeted amount in
- base rates for 2023 and beyond be refunded back to customers through the annual
- reconciliation mechanism of the EDC, or some other method, until Unitil's next rate case.
- 12 Q. Does this conclude your testimony?
- 13 A. Yes.

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Docket No. DE 21-030 Direct Testimony of Richard T. Chagnon Attachment RTC-1 Page 1 of 1

Unitil Energy Systems, Inc. Docket No. DE 21-030 DOE Data Requests – Set 6

Date Request Received: 10/07/2021 Date of Response: 10/29/2021 Request No. Energy 6-17 Witness: Sara M. Sankowich

REQUEST:

Reference Sankowich Testimony, Bates 936, stating, "The Company is proposing the continuation of the SRP, which is a companion or complementary program to the VMP."

- a. Please fully explain the process currently in place during planned/scheduled cycle trimming of a circuit where sections of that circuit, UES's critical threephase sections of circuits, are already cleared to the Company's SRP specifications.
- b. Are previously cleared SRP sections left untouched during normally planned cycle trimming of those circuits?

RESPONSE:

- a. The Company has a process in place for annual cycle pruning of sections of circuits that had previously undergone SRP ground-to-sky pruning. SRP work and cycle pruning work scheduling occurs independently of each other. The Company's cycle pruning specifications indicate that if greater clearances have been obtained in the past, the contractor is required to re-establish those clearances. This applies to ground to sky clearances that were established as part of the storm resiliency program. The line-clearance contractor is given maps as part of the Request for Proposal (RFP) process which include highlighting for previous SRP sections that must be cleared to these greater specifications during maintenance pruning. Normal cycle pruning maintenance work does not however, maintain the extensive and costly level of hazard tree assessment and risk removal equal to that of the SRP. Normal cycle pruning includes hazard tree removal at a greater risk tolerance than SRP (allows more risk), and has a less vigorous (and less time consuming) tree inspection process.
- b. There are not normally any previous SRP sections left untouched during normally planned cycle pruning of those circuits. However, SRP and Cycle Pruning are scheduled on independent criteria, which occasionally created the exception where SRP work and Cycle Pruning work were scheduled for the same year, or Cycle Pruning work was scheduled for the year immediately following SRP work. In that case SRP work is backed out of Cycle Pruning work before work goes out to bid. In all other cases, past SRP sections of cycle pruning are included in pruning for the scheduled cycle pruning year.

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Unitil Energy Systems, Inc. Docket No. DE 21-030 DOE Data Requests – Set 6

Date Request Received: 10/07/2021 Date of Response: 10/29/2021 Request No. Energy 6-20 Witness: Sara M. Sankowich

REQUEST:

Reference Sankowich Testimony, Bates 946, stating, "In addition, the Company can build upon the initial investment and add further benefit with additional work on poor performing circuits or circuit segments and extension of work sections farther out on a circuit.

- a. Has UES already identified where these areas/circuit are?
 - If yes, please list the circuits and miles that the Company has identified for this additional work.

RESPONSE:

a. The Company has not fully identified these areas/circuits. Unitil is implementing an analysis tool that uses data sources like vegetation management work history and outage management system data that will be able to identify areas of opportunity for SRP work. That tool is scheduled to be completed by year end.